

OUTSIDE SALES

**Ryan Christie M.E. - Sales Manager**

602-622-4050 | [ryan@instandcontrols.com](mailto:ryan@instandcontrols.com)

**Mark Butorac - Business Development Manager**

602-717-9851 | [mark@instandcontrols.com](mailto:mark@instandcontrols.com)

**Chadd Farrar - Strategic Accounts Manager**

520-237-3117 | [chadd@instandcontrols.com](mailto:chadd@instandcontrols.com)

**Mike Garcia - New Mexico/Southern Colorado/  
El Paso, TX Territory Manager**

505-220-3830 | [mikeg@instandcontrols.com](mailto:mikeg@instandcontrols.com)

**Larry Thielbar - Strategic Accounts Manager**

602-489-0666 | [larryt@instandcontrols.com](mailto:larryt@instandcontrols.com)

**Scott Taylor - Strategic Accounts Manager**

602-571-5730 | [scott@instandcontrols.com](mailto:scott@instandcontrols.com)

**Ray Morales - Mining Accounts Manager**

928-292-7511 | [ray@instandcontrols.com](mailto:ray@instandcontrols.com)

**Michael Harvey - Service Coordinator**

480-921-0498 | [michael@instandcontrols.com](mailto:michael@instandcontrols.com)

**Woody Green - Service Manager**

602-292-2316 | [woody@instandcontrols.com](mailto:woody@instandcontrols.com)

**Michael Mere - Service Technician**

602-809-6695 | [mike@instandcontrols.com](mailto:mike@instandcontrols.com)

THE PRODUCTS  
YOU NEED.  
THE BRANDS  
YOU TRUST.

Here For You Before, During, And After The Sale...

Since 1999, IAC has been a premiere preferred manufacture representative. The specialist who understands the importance of precision and reliability across various industries. Our services are designed to help brands maintain their reputation for excellence. Our highly skilled technicians possess extensive knowledge and experience in the field of instrumentation. Trust us to deliver exceptional service and support your needs.

Services we provide:

- Service for several brands of instruments
  - Flow
  - Level
  - Temperature
  - PH
  - Turbidity
- NIST/ISO 17025 Traceable Calibration
- Certificates of Calibration Issued for Traceability
- Setup & Troubleshooting
- Site audits for Process Automation Enhancements
- Service Contracts and Emergency Service
- Gas Detection
- Sensor Calibration
- Turnaround & Shutdown Services
- Valve Automation
- Flow Meter Verification

Solutions

As your process solutions partner, managing project complexity is our forte. IAC provides solutions that allow us to leverage industry expertise, customize our services, and ensure compliance and safety. Delivering you innovative and cost-effective results.

- CAD Drawings
- Customized Water Analysis Panel
  - SWAS
  - Drinking Water
  - Industrial & Process Wastewater
- Flow Monitoring and Control Panels
- Chemical dosing and Metering Panels



**Audience:**  
All quality control staff,  
new hires and existing  
technicians.



**Delivery:**  
100% hands on  
application learning  
using our in-house  
instrument training unit.



**Duration:**  
Comprehensive and swift courses ranging  
from one to multiday courses. Obtain an  
IAC TECH certification upon completion.



# Industry Leading Partners...

## Instrumentation

### FLOW

Coriolis, Magnetic, Ultrasonic, Vortex, DP, Thermal Mass, Variable Area, Non-contact Radar, Open Channel, Insertion Magnetic, Flare Gas, Custody Transfer, Bulk Material Conveyor Belt, Sight Flow Indicators

### LEVEL

Transmitters, Capacitance, Radar, TDR, Ultrasonic, Microwave, Mechanical, Radiometric, Pressure, Switches, Vibration, Capacitance, Conductivity, External Cage, Displacer, Tuning Fork, Boiler Level Gauges, Magnetic, Prismatic, Flat Glass, Water Columns, Remote Indicators, Sight Windows

### PRESSURE

Transmitters, Gauges, Transducers, Switches, DP, Gauge, Level, Hydrostatic, Remote Seals

### TEMPERATURE

Transmitters, Switches, Gauges, RTD's, Thermocouples, Thermowells

### DATA ACQUISITION

Cloud-Based IIoT, 900Mhz, Cellular LTE, Wireless HART, Auto Dialers, Recorders, Data Loggers, Remote I/O

### SIGNAL CONDITIONERS

Isolators, Converters, Splitters, Alarm Trips, Indicators, HART Gateways, Monitors and Interfaces

### GAS AND FLAME DETECTION

Combustible, Toxic & Oxygen, UV, UV/IR, Multi-spectrum IR

### WEIGHING SOLUTIONS

PLC Modules, Weight Processors, Load Cells, Bench Scales, Floor Scales, Belt Scales, Weigh Belt Feeders

## Analysis

### LIQUID

pH, ORP, pION, DO, Conductivity, Chlorine, Turbidity, Silica, Phosphate, Nitrate, Aluminum, Ammonium, Chromate, Iron, Nitrite, Orthophosphate, Total Phosphorous, Hardness, Silica, Hydrazine, Sodium, TOC, Raman Spectroscopy, SAC, COD

### GAS

CO Emissions, Carbon Dioxide, Hydrogen Sulfide, Acetylene, Oxygen, Ammonia, Raman Spectroscopy, CEMS, FID Hydrocarbon, Multi-Component

### MOISTURE

Tunable diode laser absorption spectroscopy (TDLAS)

### SOLIDS

Raman Spectroscopy



## Actuators

### ELECTRIC

Multi-turn, Quarter-turn, Linear

### PNEUMATIC

Rack & Pinon, Scotch Yoke, Damper Drives

### GEARBOXES

Multi-turn, Quarter-turn

## Valves

### AIR VALVES

Air Release, Air/Vacuum, Combination, Surge Suppression, Vacuum Breaker, Well Service, Vacuum Priming

### CHECK VALVES

Tilting Disc, Ball Check, Wager, Piston Lift, Silent

### CONTROL VALVES

Severe Service DRAG Control Valves, General Service Control Valves, Globe, Rotary Globe, Cage-Guided, Sanitary, Pressure Regulators, Back Pressure Regulators, Variable Orifice

### FITTINGS

Tube, Pipe, 37 Degree Flare JIC, DIN 2353, Weld, ZCO O-Ring Fa n, Cone & Thread

### GATE VALVES

Knife, Wedge, Parallel Slide, Variable Orifice, Isolation

### QUARTER TURN VALVES

Ball Valves, Butterfly Valves, Plug Valves, Trunnion

## Material Handling

### AIR & GAS

Fans, Dampers, Expansion Joints, Dust Collectors, Ducts and Stacks, Air Pollution Systems, Electrostatic Precipitator Parts Installation Services, Fan Repair, Fan Vibration & Balancing Analysis

### BULK MATERIALS

Drag Chain Conveyors, Screw Conveyors, Belt Conveyors, Fly Ash & Bottom Ash Conveyors, Control Gates, Volumetric Feeders, Gravimetric Feeders, Weigh Belt Feeders, Rotary Feeders Installation Services

## Process Equipment & Filtration

### H2 COOLED GENERATOR AUXILIARIES

Hydrogen Dryer and Automated CO2 Purge Package that can automate the degassing of your generator and speed the purge process to under 1 hour.

### FILTRATION

Water Treatment Systems, Deaerators, Cooling Towers, Brine Treatment, Oil Removal. Filter Cartridges, Bag Filters Filter Housings, Parts, Retrofits

### SEPARATORS

Vane, Multi-Cyclone, Centrifugal, Filter

